"GEARING TOWARDS EXCELLENCE"

Report of the condition of the Bank Pursuant to Section 32 (3) of the Banking and Financial Institution Act, 2006.

BALANCE SHEET AS AT 30TH SEPTEMBER 2014 (AMOUNT IN MILLION SHILLINGS)

INCOME STATEMENT FOR THE QUARTER ENDED 30TH SEPTEMBER 2014 (AMOUNT IN MILLION SHILLINGS)

SHAREHOLDER'S FUND

210.8 BIO

个 55%

(YOY)

PROFIT AFTER TAX

15.5 BIO

1 49%

(YOY)

GROSS LOAN BOOK

583 BIO

个 12%

(YOY)

OUTREACH

32
BRANCHES

	(AMOUNT IN MILLION SHILLINGS)						
		COMPANY CURRENT QUARTER 30 TH SEP 2014	GROUP CURRENT QUARTER 30™ SEP 2014	COMPANY PREVIOUS QUARTER 30 TH JUN 2014	GROUP PREVIOUS QUARTER 30 TH JUN 2014		
A	ASSETS						
l	Cash	17,803	20,167	20,547	22,402		
2	Balances with Central Banks	91,411	112,906	94,201	114,403		
3	Investment in Government Securities	215,966	215,966	212,770	212,770		
4	Balances with Other Banks and financial institutions	7,834	29,556	14,576	22,066		
5	Cheques and Items for Clearing	1,931	2,599	1,952	3,657		
5	Interbranch float items	-	-	-	-		
7	Bills Negotiated	12	12	12	12		
3	Customers' liabilities for acceptances	-	-	-	-		
7	Interbank Loan Receivables	90,638	90,638	74,793	74,793		
10	Investments in Other securities	688	688	780	780		
П	Loans, Advances and Overdrafts	527,858	566,617	513,047	558,439		
	(Net of allowances for Probable losses)	-	-	-	-		
12	Other Assets	29,095	30,587	30,569	32,320		
13	Equity Investments	109,693	101,161	100,503	91,804		
14	Underwriting accounts	-	-	-	-		
15	Property, Plant and Equipment	18,679	21,564	18,940	21,998		
6	TOTAL ASSETS	1,111,607	1,192,461	1,082,690	1,155,443		
3	LIABILITIES						
7	Deposits from other banks and financial institutions	108,767	124,500	104,307	112,041		
8	Customer Deposits	724,313	785,264	716,098	776,025		
9	Cash letters of credit	6,374	6,374	5,285	5,285		
.0	Special Deposits	-	_	-	-		
1	Payments orders / transfers payable	414	414	416	416		
2	Bankers' cheques and drafts issued	1,425	1,576	1,782	1,927		
3	Accrued taxes and expenses payable	2,011	2,011	1,670	1,670		
4	Acceptances outstanding	-	_	-	-		
25	Interbranch float items	104	104	501	501		
26	Unearned income and other deferred charges	2,342	2,342	2,034	2,034		
27	Other Liabilities	12,923	13,364	10,730	11,488		
18	Borrowings	42,903	45,692	42,778	45,705		
29	TOTAL LIABILITIES	901,576	981,641	885,601	957,092		
0	NET ASSETS/(LIABILITIES)(16 MINUS 29)	210,031	210,821	197,089	198,351		
:	SHAREHOLDERS' FUNDS						
I	Paid up Share Capital	12,900	12,900	12,900	12,900		
2	Capital Reserves	103,131	104,508	93,940	95,407		
3	Retained Earnings	78,518	77,854	78,518	78,237		
4	Profit (Loss) Account	15,483	15,558	11,731	11,808		
15	Other Capital Accounts/Capital Advance	-	-	-	-		
16	Minority Interest	-	-	-	-		
7	TOTAL SHAREHOLDERS' FUNDS	210,031	210,821	197,089	198,351		
8	Contingent Liabilities	141,763	141,763	118,523	118,543		
9	Gross non-performing Loans and Advances	54,477	63,232	47,379	55,759		
0	Allowances for Probable Losses	13,669	16,540	11,623	14,066		
H	Other Non-Performing assets	4,022	4,022	3,885	3,885		
)	PERFORMANCE INDICATORS						
	Shareholders Funds to Total Assets	18.89%	17.68%	18.20%	17.17%		
	Gross non-performing loans to Total Gross Loans	9.67%	10.80%	8.69%	9.70%		
	Gross Loans and Advances to Total Deposits	65.00%	64.10%	63.95%	64.47%		
	Loans and Advances to Total Assets	48.72%	48.90%	48.46%	49.55%		
	Earning Assets to Total Assets	85.70%	84.25%	84.65%	83.14%		
	Deposits Growth	1.55%	2.44%	2.97%	2.97%		
	Assets Growth	2.67%	3.20%	5.71%	5.29%		

	COMPANY CURRENT QUARTER 30 TH SEP 2014	GROUP CURRENT QUARTER 30™ SEP 2014	COMPANY COMPARATIVE QUARTERLY (PREVIOUS YEAR) 330TH SEP 2013	GROUP COMPARATIVE QUARTERLY (PREVIOUS YEAR) 30™ SEP 2013	COMPANY CURRENT YEAR CUMMULATIVE 30 TH SEP 2014	GROUP CURRENT YEAR CUMMULATIVE 30™ SEP 2014	COMPANY COMPARATIVE YEAR CUMMULATIVE 30 TH SEP 20 3	GROUP COMPARATIV YEAR CUMMULATIV 30 TH SEP 20 I
I Interest Income	22,982	24,045	21,955	23,048	69,195	72,380	63,028	65,643
2 Interest Expense	(9,601)	(9,801)	(10,900)	(11,108)	(30,865)	(31,435)	(32,772)	(33,393
3 Net Interest Income (I Minus 2)	13,381	14,244	11,055	11,940	38,330	40,946	30,256	32,250
4 Bad debts written off	-	-	(515)	(515)	(187)	(178)	(883)	(88)
5 Impairment Losses on Loans								
and Advances/Recovery	(1,360)	(1,360)	(201)	(429)	(4,009)	(4,009)	176	(43
6 Non-Interest Income	7,725	8,968	6,984	8,063	26,576	29,420	19,249	22,22
6.1 Foreign exchange profit/(loss)	1,937	2,343	1,599	2,000	6,464	7,259	4,169	5,17
6.2 Fees and Commissions	5,030	5,702	2,738	3,323	14,032	15,672	7,212	8,96
6.3 Dividend Income	2	2	78	78	4,004	4,004	1,485	1,48
6.4 Other Operating Income	756	921	2,569	2,662	2,077	2,485	6,383	6,59
7 Non-Interest Expense	(14,386)	(16,449)	(12,573)	(14,092)	(39,434)	(44,827)	(34,266)	(38,52
7.1 Salaries and Benefits	(6,046)	(7,016)	(5,458)	(6,041)	(15,990)	(18,514)	(14,744)	(16,51
7.2 Fees and Commission	· -	(141)	(85)	(135)	`	(336)	(176)	(32
7.3 Other Operating Expenses	(8,340)	(9,292)	(7,030)	(7,916)	(23,444)	(25,976)	(19,347)	(21,68
8 Operating Income/(Loss) before ta	x 5,360	5,403	4,750	4,968	21,276	21,352	1 4,530	14,62
9 Income Tax Provision	(I,608)	(1,608)	(1,425)	(I,383)	(5,794)	(5,794)	(4,153)	(4,15
I0 Net income (loss)								
after income tax	3,752	3,795	3,325	3,585	15,483	15,558	10,378	10,47
II Number of Employees	734	822	652	715	734	822	652	71
12 Basic Earning Per Share	291	294	804	812	1,200	1,206	804	8
13 Diluted Earning Per Share	291	294	804	812	1,200	1,206	804	8
14 Number of Branches	27	32	26	29	27	32	26	3
PERFORMANCE INDICATORS								
(I) Return on average total assets	0.34%	0.32%	1.33%	1.30%	1.47%	1.32%	1.48%	1.3
(II) Return on Average shareholders' funds	1.85%	1.80%	10.95%	10.85%	8.70%	8.31%	11.87%	11.6
(III)Non interest expense to gross income	46.85%	40.80%	43.45%	45.40%	41.18%	44.03%	41.65%	43.8
(IV)Net Interest margin to average								
earning assets	1.44%	1.44%	5.40%	5.58%	4.13%	4.15%	5.40%	5.5

CASH FLOW FOR THE QUARTER ENDED 30TH SEPT 2014 (AMOUNT IN MILLION SHILLINGS)

,		COMPANY CURRENT QUARTER 30 [™] SEPT 2014	GROUP CURRENT QUARTER 30 [™] SEPT 2014	COMPANY PREVIOUS QUARTER 30 TH JUN 2014	GROUP PREVIOUS QUARTER 30 [™] JUN 2014
1	Cash flow from operating activities:				
	Net income(Loss)	5,360	5,403	9,555	9,599
	Adjustment for :				
	-Impairment/Amortization	898	1,065	772	1,013
	-Net change in loans and advances	(14,811)	(8,179)	(15,310)	(16,216)
	-Gain/Loss on sale of assets	-	-	-	-
	-Net change in Deposits	12,675	21,698	23,669	22,634
	-Net change in Short term negotiable securities	-	-	-	-
	-Net change in Other Liabilities	2,832	1,780	2,089	2,167
	-Net change in Other Assets	1,294	1,314	(15,299)	(15,849)
	-Tax paid	(1,268)	(1,268)	(1,268)	(1,268)
	-Others (Specify)	` ′	, ,	, ,	, ,
	Net cash provided (used) by operating activities	6,980	21,814	4,206	2,079
Ш	Cash flow from investing activities:				
	Dividend Received	-	-	2,037	2,037
	Purchase of fixed assets	(635)	(709)	(1,697)	(1,975)
	Proceeds from sale of fixed assets	` - ′	` - ′	- '	′
	Purchase of non-dealing securities	(15,833)	(15,833)	21,561	21,561
	Proceeds from sale of non-dealing securities		-	· -	
	Others	-	-	-	_
	Net cash provided (used) by investing activities	(16,468)	(16,542)	21,901	21,624
Ш	Cash flow from financing activities:				
	Repayment of long-term debt	-	_	(4,925)	(5,392)
	Proceeds from issuance of long term debt	_	_	-	
	Proceeds from issuance of share capital	_	_	_	_
	Payment of cash dividends	-	-	-	(2,091)
	Net change in other borrowings	125	125	(743)	(743)
	Others -Long term financing	-	-	-	-
	Net cash provided (used) by financing activities	125	125	(5,668)	(8,225)
IV	Cash and Cash Equivalents:				
• •	Net increase/(decrease) in cash and cash equivalents	(9,363)	5,397	20,440	15.478
	Cash and cash equivalents at the beginning of the quarter	158,884	184,909	138,445	169,432
	Cash and cash equivalents at the end of the quarter	149,522	190,306	158,884	184,909
	Cash and cash equivalents at the end of the qualter	117,322	170,300	130,001	101,707

NAME AND TITLE

Dinesh Arora
CHIEF EXECUTIVE OFFICER

Issa Hamisi

SENIOR FINANCE MANAGER

CHIEF INTERNAL AUDITOR

Date: 10TH NOVEMBER 2014

Date: 10TH NOVEMBER 2014

Date: 10TH NOVEMBER 2014

We, the under-named non-executive members of the board of directors, attest to the correctness of the above statements. We declare that the statements have been examined by us, and to the best of our knowledge and belief, have been prepared in conformance with the instructions and are true and correct.

NAME AND TITLE

Yogesh Manek CHAIRMAN

Hanif Jaffer DIRECTOR Date: 10TH NOVEMBER 2014

Date: 10TH NOVEMBER 2014



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